

Mandala Consulting Open Programmes 2019

New Programmes 2019

February 2019		
19; 20	Integrated Leadership Development Programme	<p>About the Programme:</p> <p>Integrated Leadership Development Programme – (ILDP)</p> <p>The Integrated Leadership Development Programme for first-line managers and organisational leaders is designed to prepare the leader on the interplay of the different roles within the leadership development position. The focus of the programme is to assist new leaders in achieving goals by optimising the skills of the individuals in the team. The program is not aimed at the technical abilities of role but rather on the soft skills and the integration of all these soft skills that the leaders will have acquire to become and integrated leader in the organisation.</p>
21; 22	Emotional Intelligence	<p>About the Programme:</p> <p>Improved self-awareness and understanding of strengths and developing workable weaknesses.</p> <p>EQ might improve individual growth and facilitate increased understanding of behaviour and reactions to life events.</p> <p>EQ impacts and individual's ability to control emotions, manage stress and cope in an environment.</p>
25	Open day at Mandala House	<p>Come and meet the team. Appointments are essential. Available time slots: Contact the office for an appointment.</p> <p>09:00 – 10:00 15:00 – 16:00</p>
March 2019		
19; 20	Integrated Sales Leadership Programme	<p>About the Programme:</p> <p>Integrated Sales Leadership Programme – (ISLP)</p> <p>Introducing Sales Leaders to development of leadership skills.</p> <p>Acquire and develop process management skills.</p> <p>Understanding the importance of achieving goals by optimising team skills.</p> <p>Identify market potential for sustainable growth.</p> <p>Compile and implement market action plans to ensure maximum growth potential.</p>
28; 29	Emotional Intelligence	<p>About the Programme:</p> <p>Improved self-awareness and understanding of strengths and developing workable weaknesses.</p> <p>EQ might improve individual growth and facilitate increased understanding of behaviour and reactions to life events.</p> <p>EQ impacts and individual's ability to control emotions, manage stress and cope in an environment.</p>
April 2019		
11; 12	Spiral Dynamics	<p>Seeing the world in Colour. Spiral Dynamics allows to understand diversity of thought and different thinking systems. It provides insight and perspective of different coping mechanisms and core motivators. Spiral</p>

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		<p>Dynamics is a theory that explains everything about people’s behaviour, attitude, actions and reactions.</p> <p>By exploring and describing the core intelligences and deep thinking systems that flow beneath what we believe and do, the model offers a profoundly incisive, dynamic perspective on complex matters such as:</p> <p>How people think about things (as opposed to “what” they think)</p> <p>Why people make decisions in different ways</p> <p>Why people respond to different motivators</p> <p>Why and how values arise and spread as well as the nature of CHANGE and how to UNDERSTAND DIVERSITY.</p> <p>Humanity is facing up to some hard truths. We have some powerful choices to make. Many will be political, some religious, and others educational. All will be predicted on the Spiral, whether we recognize it at the time or not. A little knowledge is a dangerous thing, but ignorance is worse. If you are now awakening to Spiral Dynamics, you will hold a tool to a versatile model for understanding how and why change does or does not and perhaps should not occur.</p>
13-19	<p style="text-align: center;">TDCI RIDE The Robben Island Diversity Experience</p>	<p>RIDE takes a deep dive into the narratives, dynamics, thinking patterns and value systems, that inform and direct individual, team and societal functioning. It is an intense 5-day experiential journey in which delegates are exposed to how individual and collective thinking systems, identity formation, power relations and relatedness influence our conception and experience of ourselves and the ‘other’.</p> <p>RIDE utilizes three powerful, interlocking ‘lenses’ (Narrative, Spiral Dynamics, and System Psychodynamics) to enable a deep understanding of the conscious and unconscious, rational and irrational, as well as overt and covert factors that inform our individual and collective narratives, mental models, thinking patterns, value systems, relatedness and relations, as well as power and other interactional dynamics.</p> <p style="text-align: center;">RIDE Value Proposition:</p> <p>The attainment of a deeper understanding of diversity & the forces that impact on individual, group and organisational dynamics. ^[L]_[SEP]</p> <p>Being sensitised to how our individual and collective stories construct meaning, and thereby structure our world. ^[L]_[SEP]</p> <p>Becoming conscious of the value systems and thought patterns that inform our adaptive strategies and engagement with the world. ^[L]_[SEP]</p> <p>Recognizing the unconscious, irrational, and covert dynamics that drive individual and collective behaviour. ^[L]_[SEP]</p> <p>To learn how diversity - individually and collectively can be managed in appropriate ways. ^[L]_[SEP]</p>
23; 24	<p style="text-align: center;">Integrated Leadership Development Programme</p>	<p style="text-align: center;">About the Programme:</p> <p style="text-align: center;">Integrated Leadership Development Programme – (ILDLP)</p> <p style="text-align: center;">The Integrated Leadership Development Programme for first-line managers and organisational leaders is designed to prepare the leader on</p>

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		<p>the interplay of the different roles within the leadership development position. The focus of the programme is to assist new leaders in achieving goals by optimising the skills of the individuals in the team. The program is not aimed at the technical abilities of role but rather on the soft skills and the integration of all these soft skills that the leaders will have acquire to become and integrated leader in the organisation.</p>
May 2019		
14; 15	Integrated Sales Leadership Programme	<p>About the Programme: Integrated Sales Leadership Programme – (ISLP) Introducing Sales Leaders to development of leadership skills. Acquire and develop process management skills. Understanding the importance of achieving goals by optimising team skills. Identify market potential for sustainable growth. Compile and implement market action plans to ensure maximum growth potential.</p>
17	Open day at Mandala House	<p>Come and meet the team. Appointments are essential. Available time slots: Contact the office for an appointment. 09:00 – 10:00 15:00 – 16:00</p>
30; 31	Spiral Dynamics	<p>Seeing the world in Colour. Spiral Dynamics allows to understand diversity of thought and different thinking systems. It provides insight and perspective of different coping mechanisms and core motivators. Spiral Dynamics is a theory that explains everything about people’s behaviour, attitude, actions and reactions.</p> <p>By exploring and describing the core intelligences and deep thinking systems that flow beneath what we believe and do, the model offers a profoundly incisive, dynamic perspective on complex matters such as:</p> <p>How people think about things (as opposed to “what” they think) Why people make decisions in different ways Why people respond to different motivators Why and how values arise and spread as well as the nature of CHANGE and how to UNDERSTAND DIVERSITY.</p> <p>Humanity is facing up to some hard truths. We have some powerful choices to make. Many will be political, some religious, and others educational. All will be predicted on the Spiral, whether we recognize it at the time or not. A little knowledge is a dangerous thing, but ignorance is worse. If you are now awakening to Spiral Dynamics, you will hold a tool to a versatile model for understanding how and why change does or does not and perhaps should not occur.</p>

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27 May – 4 June	Integral African Experience Tour	A Journey to South Africa after the IEC Regathering. What? To Africa, not Austria? Yes you read it right. We take the post-event tour to a whole new level and live the dream with you. If you are a regathering participant, or a previous IEC participant, or simply a global integral friend you are welcome to join us for the South African Tour. For more information check our website: www.mandalaconsulting.co.za
June 2019		
5 – 7	The Integral African Conference (IAC)	People of all colours join to present African perspectives on Integral Theory and Practice, Spiral Dynamics and African Spirituality. For more information check our website: www.mandalaconsulting.co.za
10 -11	SD-I Level I Certification Programme	<p>About The Programme</p> <p>By exploring and describing the core intelligences and deep thinking systems that flow beneath what we believe and do, the model offers a profoundly incisive, dynamic perspective on complex matters such as:</p> <p>How people think about things (as opposed to “what” they think)</p> <p>Why people make decisions in different ways</p> <p>Why people respond to different motivators</p> <p>Why and HOW values arise and spread as well the nature of CHANGE and how to UNDERSTAND DIVERSITY.</p> <p>Humanity is facing up to some hard truths. We have some powerful choices to make. Many will be political, some religious, and others educational. All will be predicted on the Spiral, whether we recognize it at the time or not. A little knowledge is a dangerous thing, but ignorance is worse. If you are now awakening to Spiral Dynamics, you will hold a tool to a versatile model for understanding how and why change does or does not and perhaps should not occur.</p>
13 -14	SD-I Level II Certification Programme	<p>About the Programme:</p> <p>During this 2-day Spiral Dynamics Level II Course chaired by Dr. Rica Viljoen, Mr. Sergey Solonin and Mr. Teddy Hebo Larsen the focus will be on identifying and discussing signs of emerging second-tier consciousness (Yellow memev - not to be confused with TEAL) in organisations and across cultures. The course will be highly engaging and interactive and participants will be given the opportunity to work with the practical application of Spiral Dynamics applied on real-life organisational and global geopolitical challenges/opportunities.</p> <p>In order to bring all participants on the "same page" a summary of the basics of Spiral Dynamics will be offered in the morning on day one.</p>
20; 21	Integrated Leadership Development Programme	<p>About the Programme:</p> <p>Integrated Leadership Development Programme – (ILDLP)</p> <p>The Integrated Leadership Development Programme for first-line managers and organisational leaders is designed to prepare the leader on the interplay of the different roles within the leadership development position. The focus of the programme is to assist new leaders in achieving</p>

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27; 28	Jungian Personality Typology	Personality theory has a significant impact on individuals, teams and organisations. Insight into personality differences and similarities can allow patterns of thinking, processing of information, decision making and behaviour in an environment. Understanding individual preferences allows us to know where conflict may arise.
July 2019		
16; 17	Integrated Sales Leadership Programme	<p>About the Programme:</p> <p>Integrated Sales Leadership Programme – (ISLP)</p> <p>Introducing Sales Leaders to development of leadership skills.</p> <p>Acquire and develop process management skills.</p> <p>Understanding the importance of achieving goals by optimising team skills.</p> <p>Identify market potential for sustainable growth.</p> <p>Compile and implement market action plans to ensure maximum growth potential.</p>
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August 2019		
20; 21	Integrated Leadership Development Programme	<p>About the Programme:</p> <p>Integrated Leadership Development Programme – (ILDLP)</p> <p>The Integrated Leadership Development Programme for first-line managers and organisational leaders is designed to prepare the leader on the interplay of the different roles within the leadership development position. The focus of the programme is to assist new leaders in achieving goals by optimising the skills of the individuals in the team. The program is not aimed at the technical abilities of role but rather on the soft skills and the integration of all these soft skills that the leaders will have acquire to become and integrated leader in the organisation.</p>
29; 30	Transactional Analysis	TA can explain the social relationship between people. TA focusses on discovering the patterns and codes of language people use during communication. TA facilitates healthy and appropriate language between people and minimises communication and relationship breakdown.
September 2019		
17; 18	Integrated Sales Leadership Programme	<p>About the Programme:</p> <p>Integrated Sales Leadership Programme – (ISLP)</p> <p>Introducing Sales Leaders to development of leadership skills.</p>

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		<p>Acquire and develop process management skills. Understanding the importance of achieving goals by optimising team skills. Identify market potential for sustainable growth. Compile and implement market action plans to ensure maximum growth potential.</p>
19; 20	Transactional Analysis	<p>TA can explain the social relationship between people. TA focusses on discovering the patterns and codes of language people use during communication. TA facilitates healthy and appropriate language between people and minimises communication and relationship breakdown.</p>
13	Open day at Mandala House	<p>Come and meet the team. Appointments are essential. Available time slots: Contact the office for an appointment. 09:00 – 10:00 15:00 – 16:00</p>

October 2019

15; 16	Integrated Leadership Development Programme	<p>About the Programme: Integrated Leadership Development Programme – (ILD) The Integrated Leadership Development Programme for first-line managers and organisational leaders is designed to prepare the leader on the interplay of the different roles within the leadership development position. The focus of the programme is to assist new leaders in achieving goals by optimising the skills of the individuals in the team. The program is not aimed at the technical abilities of role but rather on the soft skills and the integration of all these soft skills that the leaders will have acquire to become and integrated leader in the organisation.</p>
30; 31	High Performance Teams	<p>Understanding complex dynamics in teams. Enabling design of team identity, team structure, team roles, task and social cohesiveness. Essential elements of high performance teams include commitment to common purpose, high levels of collaboration, process participation and healthy relationship.</p>

November 2019

19; 20	Integrated Sales Leadership Programme	<p>About the Programme: Integrated Sales Leadership Programme – (ISLP) Introducing Sales Leaders to development of leadership skills. Acquire and develop process management skills. Understanding the importance of achieving goals by optimising team skills. Identify market potential for sustainable growth. Compile and implement market action plans to ensure maximum growth potential.</p>
25; 26	BeQ Certification Course (Phase 1)	<p>PURPOSE OF THE TRAINING To orientate the prospective accredited to the philosophy of engagement, inclusivity, appreciative inquiry and narrative and the relevance of these in organisational change and development. <small>ISEP</small></p>

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		<p>To understand the research focus intended by the BeQTM and how this is different from a dip-stick measure. ^[1]_{SEP}</p> <p>To train the prospective accredited in the use and process principles of the BeQTM. ^[1]_{SEP}</p> <p>To train the prospective accredited in the interpretation of the BeQTM results and in the process of providing feedback. ^[1]_{SEP}</p>
28; 29	High Performance Teams	<p>Understanding complex dynamics in teams. Enabling design of team identity, team structure, team roles, task and social cohesiveness. Essential elements of high performance teams include commitment to common purpose, high levels of collaboration, process participation and healthy relationship.</p>

Note: *You are welcome to request a programme on a date that is convenient and suitable for you, your team or organisation. Group bookings are welcome and on-site training may be provided. You may also request a topic that is not currently shown in this calendar.*

Cost: Each programme is R 7 990 per person Inc. VAT.